Q3 Fiscal 2008 Financial Results Conference Call

August 7, 2008
4:30 p.m. ET

Earnings In Line with Guidance

*June Quarter Guidance: Loss before Special Charges $.00 – ($0.12)

	Q3 FY08 $000's	**Q3 FY08 DEPS**	YTD FY08 $000's	YTD FY08 DEPS
Reported Loss from Continuing Operations	**($10,326)**	**($0.17)**	($20,409)	($0.31)
Add: Restructuring Expense	**2,571**	**$0.04**	5,677	$0.09
Add: Loss on Investment	**-**	**-**	2,931	$0.04
Loss before Special Charges from Cont Ops	**($7,755)**	***($0.12)**	($11,801)	($0.18)

Intangibles Amortization was $0.06 in Q2; $0.07 in Q3; and $0.18 YTD

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Cost Reductions Offset Flow through from Revenue Declines

$000's	Q2 FY08	**Q3 FY08**	Change
Revenues	$147,647	**$124,016**	$(23,631)
Gross profit	36,439	**28,857**	(7,582)
Research & development	11,553	**10,270**	1,283
SG&A	29,896	**25,636**	4,260
Restructuring charges	2,506	**2,571**	(65)
Operating Income	($7,516)	**($9,620)**	($2,104)

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Bridging Sequential Operating Performance

	$ millions
2nd Quarter Operating Loss	**(7.5)**
Lost contribution on revenue decline	**(12.0)**
Increase in royalty revenues	**1.1**
Restructuring benefits and cost containment	**5.1**
Reduction in legal costs incurred on equity incentive matters	**2.4**
Non-recurrence of exceptional 2nd quarter costs	**1.4**
Cost increases net of other items	**(0.1)**
3rd Quarter Operating Loss	**(9.6)**

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Increased Operating Loss & Unfavorable Foreign Currency Result Impact Net Loss

$000's	Q2 FY08	**Q3 FY08**	YTD FY08	Comments on Sequential Trends
Operating loss	($7,516)	**($9,620)**	($20,822)	Fixed cost absorption impacting gross profit
Interest income, net	1,496	**1,144**	5,716	Impact of lower cash holdings & lower rates
Loss on investment	(2,931)	**0**	(2,931)	Permanent impairment charge
Other income (expense)	1,161	**(1,244)**	(426)	Unfavorable foreign currency impacts
Income tax provision	(885)	**(843)**	(2,398)	
Minorities & joint ventures	11	**237**	452	
Net loss, Continuing Ops	($8,664)	**($10,326)**	($20,409)	

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Critical Components Segment

$000's	Q2 FY08	**Q3 FY08**	YTD FY08	Comments on Sequential Trends
Revenues	$35,136	**$28,341**	$98,173	Decline in cryogenic vacuum pump revenues
Gross profit	13,286	**10,241**	36,370	Flow through of lost variable contribution
Gross margin%	37.8%	**36.1%**	37.0%	
Operating expenses	9,604	**8,810**	27,109	Allocation of cost reductions
Segment Operating Income	$3,682	**$1,431**	$9,261	

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Automation Systems Segment

$000's	Q2 FY08	**Q3 FY08**	YTD FY08	Comments on Sequential Trends
Revenues	$81,527	**$58,873**	$223,740	Tool automation systems and Extended Factory most impacted
Gross profit	16,997	**9,733**	46,509	Flow through of lost variable contribution
Gross margin %	20.8%	***16.5%***	20.8%	
Operating expenses	24,091	**19,746**	68,480	Completion of some R&D programs; restructuring benefits
Segment Operating Loss	($7,094)	**($10,013)**	($21,971)	

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Global Customer Support Segment

$000's	Q2 FY08	**Q3 FY08**	**YTD FY08**	Comments on Sequential Trends
Revenues	$30,984	**$36,802**	$97,853	Legacy hardware revenue increases
Gross profit	6,156	**8,883**	20,866	Volume fall through to gross margin on legacy products
Gross margin %	*19.9%*	**24.1%**	*21.3%*	
Operating expenses	5,967	**5,564**	18,042	Cost control
Segment Operating Income	$189	**$3,319**	$2,824	

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Q3 FY08 Cash Flows

Net Income from Continuing Operations	($10,326)
Depreciation & Amortization	8,835
Stock based compensation	1,069
Other non-cash items	286
Change in assets	1,563
Cash flow from Continuing Operations	1,427
Capital Expenditures	(6,489)
Stock repurchases	0
Currency	(699)
Other	1,077
Net change in cash and marketable securities	($4,684)

*Adjusted EBITDA of $1.8 million

Oracle ERP Capital Expenditure of $4.3 million

*Net Loss for Q3 FY08 was $10.3 million.
A reconciliation of Adjusted EBITDA to Brooks' Net Loss is included in the earnings release issued on August 7, 2008

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2008 September Quarter Guidance

- Revenues could be in the range between $110 million and $125 million

- Loss from Continuing Operations before special Charges could be in the range of $0.15 to $0.05

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